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RFC & FTR

RAILCAR FORUM

Monday, Nov. 9, 2026

7:30 AM — **BREAKFAST**

8:30 AM — **WELCOME & INTRODUCTIONS**
Jonathan Starks • David Nahass

8:45 AM — **CHEMICALS KEYNOTE**
Martha Gilchrist Moore • Moderator: Jonathan Starks

9:30 AM — **FTR'S ECONOMIC & RAIL OUTLOOK: THE 2027 DEMAND BASELINE BEHIND EVERY FLEET DECISION**
Jonathan Starks

10:00 AM — **NETWORKING BREAK**

10:15 AM — **EVOLVING FREIGHT: ARE AG AND CHEMICALS STILL YOUR SAFE BET?**
Joseph Towers • Eric Starks

10:45 AM — **A RAIL CLOSER LOOK — TANK CARS: ASSESSING DEMAND IN AN UNCERTAIN MARKET**
Joseph Towers

11:15 AM — **A RAIL CLOSER LOOK — COVERED HOPPERS: ASSESSING DEMAND FOR THE CORNERSTONE CAR**
Joseph Towers

11:45 AM — **LUNCH & NETWORKING**

1:00 PM — **RAILCAR EXECUTIVE Q&A: A BUILDER'S-EYE VIEW OF SUPPLY, PRICING, AND TIMING**
Eric Marchetto • David Nahass • Will Geiger

2:00 PM — **LEASING MARKET UPDATE: WHERE LEASE RATES AND AVAILABILITY SIT HEADING INTO 2027**
David Nahass • Will Geiger

2:45 PM — **NETWORKING BREAK**

3:15 PM — **RAILCAR SUPPLY CHAIN ROUNDTABLE: Q&A ON HOW THE CURRENT STATE OF THE TRANSPORTATION INDUSTRY IS AFFECTING THEIR BUSINESSES**
Scott Campbell • David Nahass • Will Geiger • Jeff Ostrander

4:00 PM — **FINANCE MARKET UPDATE: HOW THE MONEY MARKET IS STEERING RAILCAR DECISIONS**
David Nahass • Will Geiger

4:45 PM — **CLOSING REMARKS**
Jonathan Starks • David Nahass

5:00 PM — **EVENING RECEPTION**

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